





Venue:





EVERYTHING FOR THE GASTRONOMIC INDUSTRY

28•29•30 ~ SEPTEMBER ~

THE ONLY EVENT IN MEXICO THAT IS DEDICATED TO THE ENTIRE SUPPLY CHAIN TO THE RESTAURANT AND FOOD SERVICE INDUSTRIES.



The restaurant industry is positioned as one of the most important sectors of the Mexican economy; its value is worth 300 billion pesos, according to data from the Mexican Association of Restaurants (AMR). Also, this industry represents 2% of GDP and 14% of all tourist dollars spent in Mexico.

- Mexico has 555,122 establishments dedicated to the preparation of food and beverage
- In Mexico City alone, there are 53,647 establishments
- 20% of the Mexican population eats out of the home at least once per day
- 10% of family spending goes to eating outside the home
- The estimated total value of Mexico's restaurant industry for 2021 is 99.6 billion US dollars

The restaurant industry is the second largest generator of employment in Mexico.

EXPO RESTAURANTES[®] is the ideal forum to offer your solutions products and innovations to the largest group of buyers in Mexico.



Furthers its mission of creating the perfect space to promote the trade and consumption of (sh and seafood in Mexico.



EXPO RESTAURANTES® attendees are:

- Restaurants
- Coffee shops
- Hotels
- Fast food
- Banquet and catering service
- Sport clubs
- Industrial dining rooms
- Brokers and distributors

...and many more!

BE PART OF EXPO RESTAURANTES® 2022!

DOES YOUR COMPANY PROVIDE THESE PRODUCTS, SERVICES, OR SOLUTIONS?

- Alcoholic and non-alcoholic beverages
- Sausages
- Cheese and dairy
- Products for Food Service
- Fish and Seafood
- Organic products
- Bakery Products
- Meat products
- Cake shop
- Accessories and utensils cooking
- Cleaning and sanitation products
- Uniforms
- Decor
- Machinery and equipment
- Software / IT Solutions

...and many more!

Interacting with a community of MORE THAN 17,000 attendees looking for products, services and, new technologies for their business.

SPECIALIZED AREAS AND CONFERENCES:



ORGANIC PRODUCTS

Constantly seeking to expand the offerings of producers and agribusinesses of the Mexican Republic, this pavilion represents a great opportunity for growth of green and sustainable businesses.





A designated area, directed by recognized sommeliers, for producers of wines, beers, and spirits. Experience a forum where one may taste a vast array of palates from local professionals that has been delighting attendees for years.



CONFERENCES

Training and educational topics presented by Mexico's (nest and most respected chefs, who share their experiences, culinary tips, and time-tested as well as new and experimental techniques.

BE AN INDUSTRY SUPPLIER



More information:

TARSUS MÉXICO Oscar Sánchez Gerente de Ventas Tel. Directo (52 55)1087-1652 Tel. Comutador (52 55) 1087-1650 Ext.1136 oscar.sanchez@tarsus.mx

Claudia Valdés Directora de Evento Tel. +52 (55) 1087 1650 Ext. 1144 claudia.valdes@tarsus.mx

EUROPE

E.J. Krause & Assoc. Inc. Monika Blume Global Sales & Marketing Manager Phone : +49 (211) 61073-03 blume@ejkgermany.de

INDIA Mr Mohit Jain Vrishi Exhibitions & Services Tel. +91 (999) 99132-24 vrishiexhibitions@gmail.com



SPACE Options

Full Space:

Available from 9m², priced at \$372 USD per sqm + 16% admin. fee

Includes:

- Exhibition space
 3 side walls (except corners) and carpet
- Header Sign with the name of the company (no logo)
- One table with two chairs and one trash can
- Electrical contact (110 volts)
- Services for exhibitors
- Participation diploma

Raw Space:

Available from 18m2 priced at \$305 USD per sqm + 16% admin. fee

Includes:

- Exhibition space
- Participation diploma
- Services for exhibitor

EXPO RESTAURANTES[®] offers alternative options that may be executed before, during and after the event.

SPONSORSHIPS BRAND PRESENCE SHOW GUIDE

Ask your sales executive about these options to give your brand maximum exposure!

Co-Organized by:







EXPO RESTAURANTES CUENTA CON:

Attendees from 16 countries Australia, Brazil, Chile, Colombia, Costa Rica, Guatemala, Micronesia, Mongolia, Moldova, Spain, Singapore, Switzerland, United Kingdom, USA, Venezuela, and Mexico.

116 companies

from Canada, Spain y Mexico, representing **4 countries**: Brazil, China, Colombia, Denmark, France, Germany, Greece, Panama, Spain, Turkey, Ukraine, USA and Venezuela.

Community of **14,828**



over 1,098 attendees

participated in the content program of Conferences, Keynotes and wine tastings.

Our visitors are from:

Food Preparation:

| Restaurant (independent / chain / hotel / cafeteria / canteen or bar) | 49% |
|---|-----|
| Food Service (catering), includes events and airplane catering | 11% |
| Fast food and take away (pizzas, hamburgers, sushi, cakes, etc.) ——— | 9% |
| Bakery ——— | 7% |
| Cooking and Chef Schools | 7% |
| Dining room for industries / hospital / other institutions | 5% |
| Distributors | 2% |
| Other | 10% |



Position within the organization



Total: 100%



Distribution channel of

Total: 100%

food and/or drink

- 23% Wholesaler
- 13% Specialized retailer
- 10% Importer
- **10%** Auto Service Chains
- 8% Broker
- **6%** Exporter
- **3%** Department stores
- 2% Price club
- 2% Convenience and pharmacy stores
- 23% Other

Power of decision making



Approve the purchase 00000000 30%Recommend the purchase 000000 29%Select the products 0000000000 27%Don't participate in the decision 00 14%

Total 100%

Reason for the visit

| Find new suppliers | 53% |
|--|-----|
| Find new products | 46% |
| Learn about industry trends and training | 46% |
| Another reason to visit | 3% |

*multiple responses possible

